



LAW FIRM

KYRIAKIDES GEORGOPOULOS & DANILOLOS ISSAIAS

KYRIAKIDES-GEORGOPOULOS Law Firm

established 1933

"at the forefront of legal developments"

*"Clients consider the firm to
have built up a good solid team
which is quite international in character"*

DANIOLOS ISSAIAS & PARTNERS Law Firm

established 1923

"One of the most highly rated for ship finance"



Quotes are from Chambers Global 2006

Kyriakides Georgopoulos & Daniolos Issaias Law Firm

"One team to serve your needs as of April 2006"



about our firm

In April 2006 two long established and renowned Greek law firms, “Kyriakides-Georgopoulos Law Firm” (established in 1933) and “Daniolos, Issaias & Partners Law Firm” (established in 1923) decided to merge and form Greece’s largest multidisciplinary law firm in order to cover the needs of their respective clients in all fields of legal practice.

KYRIAKIDES GEORGOPOULOS & DANIOLOS ISSAIAS LAW FIRM, has offices in Athens, Piraeus and Thessaloniki through which the firm’s attorneys offer their legal services and expertise to high profile Greek and international clients.

Our objective and commitment is to provide high quality legal services and to meet the evolving demands of legal practice endeavouring to be effective, reliable and consistent. The successful handling of our clients’ affairs is attributed to our professionalism, efficiency and expertise, qualities that our firm constantly demonstrates.

The firm’s attorneys in addition to their specialization in various fields of law, are fluent in the English language as well as in a considerable number of other languages including French, German, Italian, Spanish and Russian.

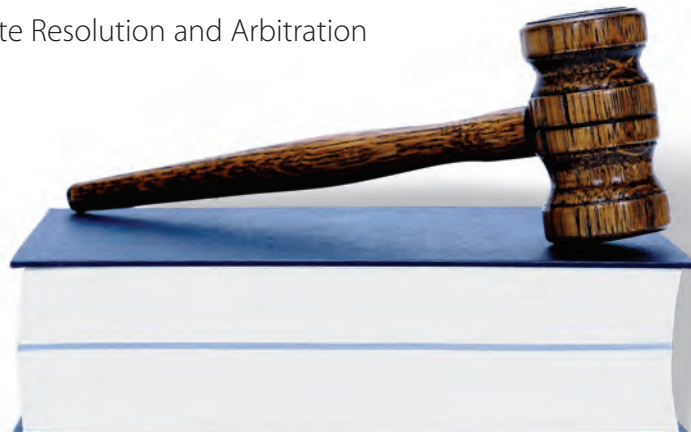
The services rendered by the firm have achieved ISO 9001:2000 certification.



areas of practice

Kyriakides Georgopoulos & Daniolos Issaias Law Firm offers a wide variety of legal services in the following sectors:

- ~ Corporate/Commercial, Mergers & Acquisitions
- ~ Banking & Finance, Capital Markets
- ~ Competition, Anti-Trust
- ~ Agency, Distribution and Franchising
- ~ Industrial and Intellectual Property
- ~ Internet and e-Commerce
- ~ Telecommunications and Media law
- ~ Real Estate Development, Leasing, Time-sharing
- ~ Maritime Law
- ~ Aviation Law
- ~ Energy, Natural Resources & Utilities
- ~ Public Sector Projects
- ~ Mining - Oil and Gas
- ~ Labour Law
- ~ Tax Law
- ~ General Litigation, Alternative Dispute Resolution and Arbitration
- ~ Pharmaceutical Law



corporate law

›Corporate Law is the firm's largest practice area.

We have significant experience in offering to our clients the required approach and delivering comprehensive solutions meeting their business needs and objectives. We conduct legal due diligence and draft relevant legal documents-reports, domestic and cross border offers, letters of intent, memoranda of understanding, contracts of sale and purchase, shareholder agreements and joint venture contracts. The firm's lawyers have experience and provide highly competent services to our clients in the start up of new businesses, support of established businesses, in all areas of Contract law and Private International law, at the conclusion or termination of agency and distribution agreements as well as in Import and Export Laws.

competition/anti-trust

›At KGDI we are experienced in the field of Competition Law.

We frequently represent companies before both the National Competition Commission, as well as the appropriate Administrative Courts. Our expertise covers filing of notifications, applications for negative clearance and exemption, complaints, investigations and appeals. We have extensive experience in merger control cases (mergers, acquisitions and full function joint-ventures). We provide specialized consultation relating to dominance, concerted practices, as well as on the structuring and application of commercial practices. We also prepare for our clients drafts of horizontal and vertical commercial agreements which comply with national and EU competition regulation.





maritime law

› **Because of our roots in one of the oldest Greek Shipping law firms, we list in our clientele some of the most renowned Greek and foreign shipowning companies, financial institutions, P&I Clubs, underwriters and Classification Societies.** We provide legal assistance to the maritime community in all matters related to the acquisition, financing, operation, insurance and chartering of vessels and the resolution of disputes by mediation, arbitration or litigation. We are one of the leading Greek firms in issues of oil pollution and personal injury. We specialize in shipbuilding contracts having assisted for the past decade clients with large shipbuilding programs in the Far East. We have also been acting for some of the biggest foreign and Greek shipping banks in all ship finance related matters. Members of our firm also participate in the legal Committee of the Union of Greek Shipowners and in the Tribunal for the Investigation of Maritime Accidents.

aviation law

› **Our firm has been involved in matters concerning the airline business, airport development, ground handling, catering facilities etc.** We represent Greek and foreign airline companies on issues concerning the regulatory framework, the purchase and sale of aircrafts, as well as private and commercial aircraft leasing.





industrial and intellectual property

›Our firm is experienced in trademark, copyright and patent protection.

Our services include, amongst others, the registration of trademarks and patents in Greece and around the world and the drafting and negotiating of technology transfer agreements and intellectual property rights. We have considerable experience in the handling of trademark, copyright and patent proceedings and “passing off” actions as well as of litigation involving unfair competition (such as imitation of unprotected works and products), illegal use of trademark, breach of copyright, trade secrets, patents, know-how, protection of confidential information etc.

communication and media law

›We are experts in all aspects of the regulation of media, communication technology and of postal delivery.

The firm represents numerous national and international clients in regulatory issues related to the National Telecommunications and Post Commission (EETT), in matters such as the granting of general authorizations and individual licenses for the installation of telecommunication networks and the rendering of telecommunication and postal services, participation in public consultation procedures and hearing of complaints.

energy, natural resources and utilities

›Our firm, acting on behalf of the Greek State, played a significant role in the liberalization of the electricity and gas market. We offer ongoing representation consultation to both the public and private sector on the licensing of wind farms, solar parks and cogeneration units. We also, represent major international and domestic private investors in the Greek mining industry, advising on all issues related to the acquisition of exploration and exploitation rights.

public sector projects

›Over the years our firm has played a leading role in the fields of privatisations, concessions, PPP, PFI, etc. Working for both the Greek State and private investors, we develop and achieve for our clients effective and financeable structures meeting the needs of all public sector projects. The firm's lawyers provide integrated legal solutions covering all aspects from the inception of a public sector project through to commercial agreement and the financing of the project, working closely with public authorities, regulatory bodies and international financial advisors. Our firm also advises the Greek State and international financial advisors on the privatisation of public corporations and State-owned utility companies.





labour law

› **At KGDI we are experienced in all the matters of labour and social security law, such as:**

- ~ Drafting of all kinds of employment contracts for Greek national or expatriates and co-ordination of standard contracts used by multinational companies.
- ~ Negotiating with trade unions and drafting collective employment agreements including European Works Council agreements.
- ~ Preparing internal work regulations and human resources policies
- ~ Providing expert advice on restructuring procedures (analysis information and consultation, about collective redundancies, collective transfers, secondment, etc.)
- ~ Representing clients in all kinds of conflict resolution through administrative bodies or litigation.

internet and e-commerce

› **In the area of Information Technology, Internet and E-Commerce we provide guidance on the legal issues** that companies face when going on-line and legal advice in the fields of E.U and Greek legislation on electronic signatures, e-procurement and e-invoicing, on-line contracting, consumer issues, internet gambling, data protection in general, including advice on companies' obligations when processing personal data.





general litigation/alternative dispute resolution & arbitration

›Our litigation team handles a wide range of disputes before all levels of courts and arbitration tribunals representing numerous clients ranging from individuals to private entities, multinational companies and State-owned entities. Our lawyers have expertise in mediation, out-of-court settlements and alternative dispute resolution (ADR). The firm has been involved in numerous cases over the years concerning conflict of laws, civil liability, professional liability, product liability, unfair competition intellectual property infringement, franchise rights, agency and distribution, contractual disputes, labour disputes, family law matters and real estate law.

mergers and acquisitions

›We are among the leaders in the M&A market and our lawyers have the necessary experience to provide clients the best approach to deliver a complete solution meeting their business objectives. We advise major banking institutions, state-owned companies, public utility companies and large national and multinational corporate entities on mergers and acquisitions, strategic alliances, joint ventures, disposals of shares and assets, public offerings, corporate restructuring and outsourcing.





mining, oil and gas

› **The firm has a long history and experience in mining law and regulations.** We represent major international and domestic private investors in the Greek mining industry, advising on all issues related to the acquisition of mining, drilling and quarrying rights of oil, gas and minerals. Our lawyers are also heavily involved with the oil and gas industry in advising on concession agreements for the exploration and development of hydrocarbons. Our expertise covers crude oil sale agreements, gas supply contracts and in general all regulatory issues of the hydrocarbon sector in Greece.

real estate development, leasing

› **At KGDI we act as legal advisor to a large number of important real estate development projects,** some of which are specialized and innovative. Our clients consist of large Greek and international construction and development companies. The firm's lawyers are highly experienced in legal issues related to construction agreements, exploitation licenses, time-sharing, leasing, mortgages, real estate auctions, mutual funds, collective investment companies etc.



tax law

› **Tax lawyers at KGDI have in depth knowledge of the Greek tax regime and an excellent understanding of how international transactions and structures work.** Major areas of our practice include tax planning, international tax treaties, applications for obtaining tax rulings, assistance in the event of tax audits, representation before tax authorities, out-of-court settlements, tax litigation and representation before all courts.

banking and capital

› **We support clients dealing with various capital markets issues, such as underwriters, investors, trustees, financial institutions specialized lenders, rating agencies, swap counter parties.**

We advice major investment bankers and we assist many of the Greek industry leaders to participate in transactions involving new products. The services of our firm related to finance and banking extends to secured and unsecured financing, syndicated loans, debt trading, corporate finance, acquisition finance, real estate finance, advice on regulatory issues, stock exchange regulations, international and domestic equity offerings (IPOs and secondary listing), securitisation, derivative products and securities lending EMTN programmes, convertible/exchangeable bonds and other equity-linked products.





agency, distribution and franchising

› **In the field of agency, distribution and franchising, we have advised on many occasions large Greek and foreign firms** and have negotiated and drafted on behalf of our clients agency, distribution and franchise agreements for products, brands and services. The firm's litigation department has gained over the years considerable experience in all kinds of disputes arising out of agency, distribution and franchise agreements and has successfully defended indemnification and compensation claims both before the Greek courts as well as before Arbitral Tribunals.

pharmaceutical law

› **We provide legal services and assistance to national and foreign pharmaceutical corporations** and we are experienced in all matters related to pharmaceutical products, medical devices, cosmetics, and veterinary products. We have successfully handled complex mergers and acquisitions in the food and drug sector and we are advising major pharmaceutical companies in their day-to-day operations, routine healthcare contracts and key intellectual property rights. The firm's lawyers guide and assist our clients to follow up the development, implementation and monitoring of compliance programs and represent them in all cases ranging from contract disputes, infringement of intellectual property rights and recovery of license fees.

european union law

› **We are actively involved in EU law and assist our clients effectively in all issues involving the application of EU law.** We assisted the Union of Greek Shipowners of Passenger Vessels, to fight the discriminatory policies relating to the fare for voyages between Greek ports as against those between Greek ports and ports of EU States. We have also acted for several foreign Banking Institutions in actions against the Greek State before the E.U. courts.





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